KAIROI HEALTH

AT A GLANCE

» PATENTED SCHEDULE-OPTIMIZING TOOL, SET IT AND FORGET IT

» MORE PATIENTS SEEN EACH DAY, UP TO 95% OF AVAILABLE

» ACCESSING PROVIVDERS' "ADDITIONAL EXISTING CAPACITY"

» FULLY INTEGRATED WITH ATHENANET

Our practice has worked with Kairoi for nearly 2 years. KairoiOptimize has significantly increased the number of completed encounters, adding revenue for our practice. It has smoothed out our providers' workflow, thereby improving their job satisfaction. It is truly "set it and forget it." Great people to work with.

LYNN HOPKINS, CEO
PrimeCareHealth

Cherry Health has collaborated successfully with Kairoi Health to implement its solution at our health center. I don't hesitate to recommend Kairoi to any healthcare organization seeking actionable, data–driven perspectives that can help maximize clinic productivity and patients' access to care.

TASHA BLACKMON, CEO
Cherry Health

+10.3%

Kairoi's scheduling optimization brought 10.3% additional patients seen to a primary clinic, no additional provider hours.

KairoiOptimize™

Watches Over Patients' Late Cancellations & No-Shows and Responds by Adding Backup Slots

Lost productivity reduces clinic revenue, upsets providers' workflows, and diminishes patients' access to healthcare. A 2019 **McKinsey & Company** report, "The Productivity Imperative for Healthcare Delivery in the United States", zeros in on the need to access providers' "additional existing capacity." According to the report, physician schedules average only 78–82% of capacity (with primary care on the low end).

KairoiOptimize increases the number of kept visits to your clinic. Based on the metric McKinsey used in its analysis, clinics using Kairoi's tools have achieved >90% productivity.

Calculate how KairoiOptimize can impact your bottom line →

HOW IT WORKS

Kairoi Healh's research determined that most patients who late-cancel or no-show do so because "life gets in the way." Different people have myriad reasons for missing appointments, (a child was sick, they had to work overtime, etc.) KairoiOptimize analyzes the appointment history of each provider's patients to see what days of the week and times of day correspond with the likelihood of their lives getting in the way, and that is where our patented process places the "backup" slots. Continuous analysis keeps up with changes in the patterns and accounts for seasonality. Easy-to-read dashboards make you aware of progress and opportunities.

INTEGRATED WITH ATHENANET

KairoiOptimize is fully integrated with athenaNet. Each month appointment data from the past month is collected, the history is analyzed, and backup slots are added to the providers' schedules for the following month. The modified schedules are booked in athenaNet.

SET IT AND FORGET IT

Set up the application parameters during a virtual call. After that, you have no more to do, nothing to learn; the application works as directed. All Kairoi support staff are U.S.-based and ready to answer questions. Servers are HIPAA-compliant on Microsoft Azure.

THE RESULTS

Providers don't lose time waiting for patients who don't come. Their workdays flow better, reducing burnout and turnover. More patients are seen and medical outcomes are improved.

ANALYTICS TO GUIDE YOUR DECISION MAKING

Our online productivity report displays kept appointments and your practice goal. The report is filtered over any date range by Department, Provider Type and to individual providers. The timeline graph can be organized by day, week, month, quarter and year. The bar chart makes it easy to compare departments or providers.
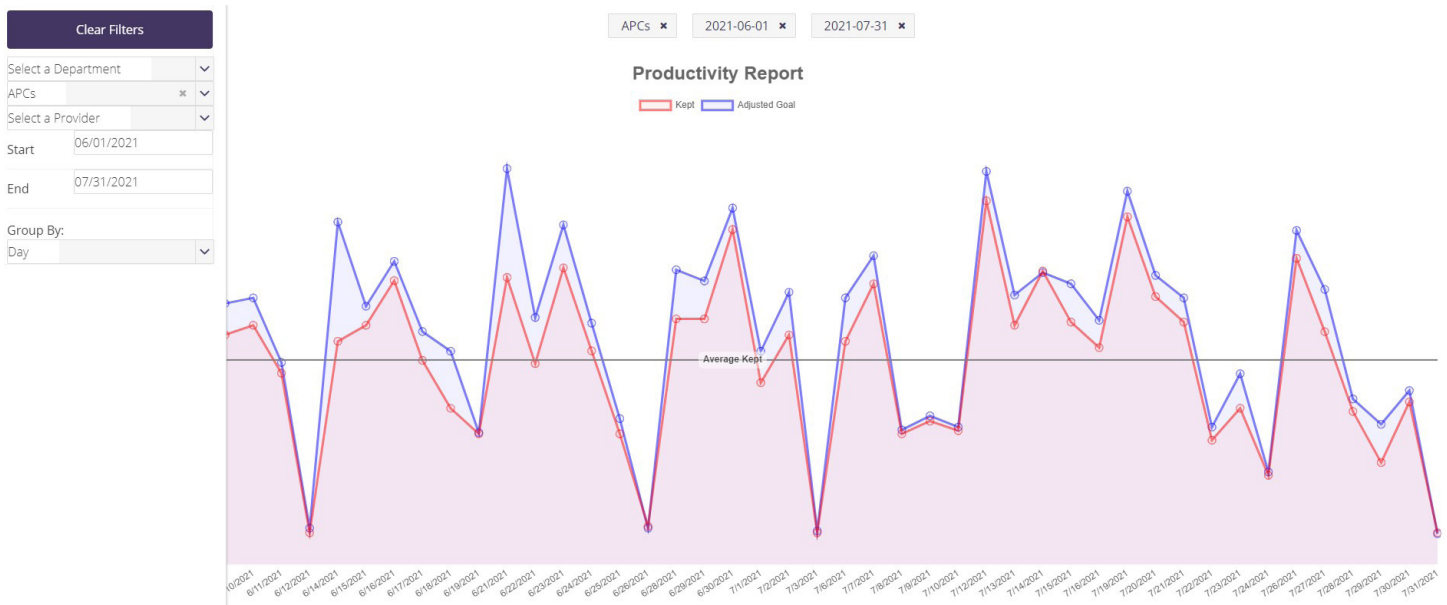
Year to Date

Budget		Kept	
52,728		**53,071***	
	Unique Patients	**New Patients**	**In-Patients**	**Dental**
YTD	18,874	4,716	1,435	945
GOAL	22,450	5,637	1,860	2,378
Backup Additions		**Deliveries**	
1,410		**42**	

* Includes Backup Additions

FROM THE FINANCE DASHBOARD

One display on our finance dashboard has stats that report year-to-date progress on the budget, patients seen, new patients and other indicators important to the practice.

FROM THE OPERATIONS DASHBOARD

A block of the operations dashboard provides information about available appointments and how they are used—these insights can guide the structure of future appointment templates.

Slot Utilization by Department

		Available Slots	Open Slots	Never Booked Slots	Unique Patients (past 18 months)	Average Appt Age	Telehealth Open %	In-person Open %
Department A		1278	276	208	2710	14.57	9%	32%
Department B		1944	192	55	8165	9.10	11%	10%
Department C		1713	122	26	6397	9.04	2%	8%
Department D		795	69	30	3833	12.88	18%	5%
Department E		1363	41	4	9543	13.68	8%	2%
Department F		2020	152	57	10338	10.18	6%	8%
Department G		595	22	1	2575	12.64	9%	3%

(NOTE: All displays are for a primary care clinic with 80 providers in 7 sites over 1 month)

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See us on the athenahealth marketplace:
https://marketplace.athenahealth.com/product/kairoioptimize

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