NEWS

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Kairoi Delivers Full Integration with athenahealth for the KairoiOptimize Productivity Solution

Boston, MA, December 10, 2019 (PR Newswire)—Kairoi Health announced that it has fully integrated its state-of-the-art schedule optimization system with athenaNet. This will expedite the ability of clinics to implement the insights generated by Kairoi's analytics, bringing more kept appointments into the clinic and reducing provider homework.

KairoiOptimize is a patented process that extracts actionable insights from a clinic's appointment history and establishes parameters that optimize providers' time, raising productivity and revenue.

"We hypothesized that clinic productivity, patient access, and provider satisfaction could all be influenced in the provider's schedule," said Kairoi Health cofounder and CEO John D. Golenski. "Our work with pilot sites using manual analysis of their records proved our hypothesis." Clinics can use Kairoi's analytics to monitor their kept-visit rate and spread best practices throughout their operation.

"For several years our analytics have brought clinics more kept appointments," Golenski added. "Now our process builds an optimized schedule for each provider in athenaNet. It has been a long journey, three years of work, to automate the process." With full integration, schedules are immediately available. All data is maintained and accessible in athenaNet, and all athneaNet functionality is unimpeded.

A new McKinsey report, "The Productivity Imperative for Healthcare Delivery in the United States," identifies as a core issue the need to "access additional existing capacity" of providers—precisely what KairoiOptimize is crafted to do by increasing the number of kept visits. According to the report, clinical physician schedules average 78–82% filled (primary care is on the low end). Based on the metric McKinsey applied to its analysis, clinics using KairoiOptimize have achieved greater than 90% productivity. Further, the report demonstrates that raising provider capacity to 90–95% would be a highly effective approach to solving the looming "provider shortage."

Kairoi Health (Kairoi Healthcare Strategies, Inc.) is a healthcare information technology company providing a software as a service (SaaS) solution that optimizes provider efficiency in healthcare organizations. More information about our solution is available on the athenahealth marketplace and kairoihealth.com